# IT Staffing Solutions

CMI

*Managing the Business of IT*

Celebrating 20 Years

**Technology Solutions • Consulting Solutions • Outsourcing Solutions • Staffing Solutions**

The speed of business forces you to manage ever-changing IT Staffing demands. Locating, qualifying and managing the staff to complete complex IT projects is time-consuming and costly. Moreover, as soon as one project is complete, another will inevitably arise; consisting of completely different requirements and skill sets. It's a seemingly never-ending cycle that ultimately distracts organizations from focusing on their primary line of business. CMI appreciates the importance of having the Right Resource, at the Right Place, at the Right Time – so you can control costs while maximizing profitability with strategic staffing. CMI, is a trusted partner who will deliver qualified professional contract and permanent IT staff quickly and efficiently to meet your immediate and long-term business objectives. For two decades, CMI has been a leading provider of consulting, staff augmentation, and specialty services required for critical IT initiatives.

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## BENEFITS OF WORKING WITH CMI

- CMI provides you with qualified, specialized, experienced, technical candidates
- CMI offers candidates with all levels and skill types within IT and computing for contract-to-hire, project-basis, and fixed-term positions
- CMI allows you to test a potential employee's skills, technical knowledge, and team compatibility before you make the decision to hire permanently
- CMI reduces work for your Human Resources Department and Hiring Managers (our recruiters pre-screen, hire, and match you with the right resource for your needs)
- CMI reduces the costs of advertising and recruiting for new employees including testing, screening, etc.
- CMI provides costs savings related to payroll processing and benefits administration
- Provides competitively priced, task-oriented IT resources to enable lower-cost staff augmentation
- Provides employees locally and nationwide

**To learn more about CMI Staffing Solutions, contact us at STAFFINGPROGRAMS@CMI.COM. Also, visit us on the web at WWW.CMI.COM**

## PERMANENT STAFF RECRUITMENT/DIRECT HIRE

A perfect solution for businesses that need internal technical resources, but may not have the recruiting expertise or resources to attract ideal candidates. As part of an IT solutions company, we have strong in-house technical resources that we use to support the recruiters for both the technical assessment and interview processes. This service allows businesses to immediately hire CMI Consultants as internal employees.

## TEMPORARY STAFF RECRUITMENT/CONTRACT HIRE

A great solution for businesses that have frequently changing IT staffing needs. As projects ramp up, we are there to provide the additional technical resources to get the project done on schedule. We have an exclusive database of knowledgeable professionals that have worked for us over the years on assignments. Knowing our consultants so well, means we can find the right technical and cultural fit for your team.

## OUTSOURCING AND MANAGED SERVICES

Increasingly, organizations are seeking to reduce the time and risk associated with contract resourcing and are choosing the option of our Managed Staffing Services. We work with our clients at the resource management level to closely understand their environment, potential requirements and culture within the team. The client outlines likely workload peaks and troughs over the forthcoming months and then outsources the responsibility of providing the right level of flexibility and expertise to us during the whole of the contract period.

**RPO—Recruitment Process Outsourcing**

- Full Lifecycle outsourcing: pre-screening, interview facilitation & on-boarding.
- Enterprise-wide recruitment outsourcing for any skill area.
- Event based RPO for customers that experience spikes in business.
- Onsite recruitment resources available.
- Offsite recruitment resources through the our Recruiting Center.
- Recruitment process enhancement through benchmarking of Key Performance Indicators (KPI).

**MSP—Managed Service Provider**

- Single point of contact and accountability for your suppliers, internal staff and consultants to manage the application of IT staffing and resources to meet your team's needs.
- More effective rate structure to manange costs and recognize savings in average cost-per consultant.
- Manage contract adminstration and execution.
- More effective rate structure to manage and recognize savings in average cost-per-consultant.
- Invoice single supplier—we handle distribution of payment to vendor pool.
- Use existing partnerships to scrub the marketplace for vendors that can increase productivity and the quality of the recruitment pipeline.